

Message Text

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43

ACTION SS-15

INFO OCT-01 AF-06 ISO-00 L-03 H-02 MC-02 PM-04 DODE-00

EB-07 NRC-05 NSAE-00 TRSE-00 ERDA-05 CIAE-00 COME-00

ACDA-05 INR-07 AS-01 PA-01 /064 W
----- 043870

P R 170931Z NOV 75

FM AMEMBASSY LAGOS

TO SECSTATE WASHDC PRIORITY 2045

INFO AMCONSUL IBADAN

AMCONSUL KADUNA

C O N F I D E N T I A L LAGOS 1306

REF: STATE 255260

E.O. 11652: GDS

TAGS: MASS, NI, US

SUBJECT: MUNITIONS CONTROL AND AGENTS FEES

1. U.S. INDUSTRY OBJECTION MENTIONED PARA 5 REFTEL APPEARS UNDERSTANDABLE; ITAR REGULATIONS IF UNILATERALLY APPLIED, COULD PLACE AMERICAN FIRMS AT COMPETITIVE DISADVANTAGE. IN CSE OF NIGERIA, WHERE AMERICAN MILITARY SUPPLIES AND EQUIPMENT SALES BEGINNING PICKUP AFTER SEVERAL YEARS POOR SHOWING IN REACTION TO OUR ARMS EMBARGO DURING CIVIL WAR, THIS WOULD BE UNFORTUNATE FOR AMERICAN MANUFACTURERS.

2. THERE TWO ADDITIONAL FACTORS TO BE CONSIDERED. FIRST, THERE APPEARS BE INCREASING TENDENCY ON PART FMG PURCHASE SUPPLIES FOR DEFENSE ESTABLISHMENT DIRECTLY FROM AMERICAN MANUFACTURERS WITHOUT USE OF AGENT. MILITARY OFFICIALS OFTEN EXPRESS DESIRE DISPENSE WITH MIDDLEMEN. SECONDLY, THERE ARE NO RPT NO LAWS OR REGULATIONS REQUIRING PUBLIC DISCLOSURE INFORMATION ON AGENTS AND FEES IN FIELD MILITARY AND ARMS SALES NOR ARE WE AWARE THAT FMG IS PRESENTLY CONSIDERING SUCH LEGISLATION DESPITE CURRENT SPATE OF INVESTIGATIONS INTO ALLEGED CORRUPT PRACTICES GOWAN REGIME. EMBASSY WOULD NOTE, HOWEVER, THAT FMG SUPPORTS MOVES IN UN DEVISE CODE OF CONDUCT

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FOR TRANS NATIONAL CORPORATIONS.

EASUM

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NNN

*** Current Handling Restrictions *** n/a

*** Current Classification *** UNCLASSIFIED

Message Attributes

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Current Classification: UNCLASSIFIED
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Draft Date: 17 NOV 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: greeneet
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Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
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ISecure: 1
Legacy Key: link1975/newtext/t19751187/aaaagnnt.tel
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Margaret P. Grafeld
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